



Wednesday, 6th November 2019
Park Plaza Westminster Bridge London

12:30pm – 5:00pm

AGENDA

- 12:30 – 13:30** **Registration, Exhibition and Networking Lunch**
- 13:30 – 13:35** **Chairman's Opening Remarks**
Clive Myrie, Presenter, BBC
- 13:35 – 13:40** **Welcome Speech**
Aditya Solanki, Head of Digital and India, Asian Media Group
- 13:40 – 14:10** **Keynote Speech**
Charles Wilson, CEO, Booker Group

Charles will give an update on Booker and explore what lies ahead for the convenience sector.
- 14:10 – 14:35** **Presentation: Grocery Overview - 2020**
Chris Hayward, Head of UK Business Development, Kantar Worldpanel

An opportunity to hear what the next year holds for the Grocery Channel and what we can expect to happen if the country goes into recession (from a food and drink perspective).
- 14:35 – 15:05** **Panel: Vape – Changing the Marketplace**
Session supported by:
Nick Geens, Head of Reduced Risk Products, JTI UK
Amrit Singh Pahal, Owner, Nisa Local High Heath
Alex Kapadia, Owner, Freedom Wines Ltd



The vaping market increases year-on-year, however the reputation of the category has been scrutinised as established interests fight back by branding vaping as dangerous. How can shopkeepers safely navigate these waters to make landfall on an island of new sales and profits?

15:05 – 15:25

Networking Coffee Break and Exhibition

15:25 – 15:55

Session supported by:

BOOKER
RETAIL PARTNERS

BOOKER
WHOLESALE

Panel: Food to Go – More Profits From New Categories

Mike Baker, Budgens Brand Director, Booker Group

Justin Whittaker, Owner, MJ's Premier Store Royton

Dave Hiscutt, Owner, Londis Weymouth

Alpesh Shingadia, Owner, Budgens Southwater

As the market changes, the food-to-go opportunities and emerging trends are growing. How can retailers ensure their store is fit for the future with innovative solutions to increase footfall and boost profits?

15:55 – 16:25

Panel: The Future of Wholesale

John Mills, Deputy Managing Director, Unitas Wholesale

Colin Graves, Chair of Wholesale and Franchise Advisory Board, Co-op

Our stakeholder panel will discuss how speedily things are changing, and how Convenience store-owners can best adjust their retail stance to take maximum advantage of this new situation.

16:25 – 16:30

Chairman's Closing Remarks

Clive Myrie, Presenter, BBC

16:30 – 17:00

Refreshments, Exhibition, Networking and Refreshments

Timings and sessions may be subject to change